

Lowndes County Schools – Technology Department

REQUEST FOR SEALED PROPOSALS FOR CHROME OS DEVICES REQUEST FOR BIDS FOR CARTS, ACCESSORIES LOWNDES COUNTY SCHOOLS

The Lowndes County Schools System is soliciting sealed proposals for Chromebooks with the Google ChromeOS Management Service for EDU. For this RFP, we are soliciting proposals only from vendors who are authorized to sell both Chrome OS Devices and the ChromeOS Management Service. We are also soliciting bids for Aver carts and MAX Zip Sleeve cases.

Please read the requirements for the proposal carefully.

We are soliciting proposals for 840 4GB/32GB rugged Learner Chromebooks with ChromeOS Management Service for EDU. We are requesting pricing for NON-touch, standard clamshell case Chromebooks.

We are soliciting separate bids for 30 Aver C30i+ carts to charge and secure the Chromebooks. Carts may be awarded separately. Bid price must include shipping with liftgate and inside delivery in the quantities and to the locations indicated in this document.

We also are also soliciting bids for MAXcase MAX Zip Sleeve 11" cases

Sealed, written proposals must be received by the school system at the time and place specified. Neither dating of the proposal nor placing in mail by this date will meet requirements. Proposals must be received on or before date and time stated. The school system reserves the right to reject any and all bids, to waive any and all formalities, and to accept the proposal or proposals that in its judgment will be in the best interest of the system.

These proposals will be evaluated by the Technology Department of the Lowndes County Schools. The department will make a recommendation to the superintendent as to which proposal best meets the needs of our schools and which best satisfies the requirements detailed in this packet. While price is an important consideration, it will not be the sole determining factor in the selection of a solution. Quality, warranty, and support are other very important considerations. An established history in the education market, past satisfactory experience in the Lowndes County Schools System, positive evaluations by schools submitted as references, product evaluations from web and print resources, and comparison of the vendors' warranty/service proposals will contribute to the selection of the solution.

Questions and/or requests for additional information should be addressed to Al Rowell.

Al Rowell, Director of
Technology
alrowell@lowndes.k12.ga.us
229-316-1864

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PROPOSAL REQUIREMENTS

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As required by Board policy all proposals must be submitted as a sealed proposals and all bids must be submitted as sealed bids. Proposal/bid envelopes must be sealed and reach our office by 2:30 PM on Thursday, June 1, 2017. Proposals will be opened in the Board of Education building on Norman Drive

Envelopes should be returned to the attention of Terri Welden and marked “June 2017 Chrome OS Proposals.” Proposals may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed proposals will be deemed unresponsive and rejected.

All proposals must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

The enclosed response sheets must be used and fully completed.

An officer of the company must sign the proposal response sheet and list the official firm or corporate name. After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

Vendors must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).

Requirements and preferences

These factors will carry the most weight in our evaluation of proposals:

- Manufacturer is a Gartner Enterprise company: Dell, HP, Lenovo, Asus, or Acer, Samsung
- Our preference is for a manufacturer who provides domestic support and offers a self-maintainer program so that our technicians can order parts and effect repairs locally.
- For Chromebooks, our preference is for an Intel processor
- Length of time for which updates will be available from Google for the proposed devices

Demo Units

The Lowndes County Schools System invites vendors to submit demonstration units of their proposed Chrome OS Devices, provided these demonstration units are provided at no cost to the system, including shipping and return shipping. Proposals supported by demo units will receive greater consideration than those without demo units provided. Demo units must be received no later than Wednesday, June 7, 2017.

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Support of Chrome OS and Availability of Google Chrome EDU Management Licenses

Google will not guarantee OS updates for Chrome devices beyond the dates listed here on their EOL Policy Page: <https://support.google.com/chrome/a/answer/6220366?hl=en>

For recently-released Chrome OS devices not listed, we will require affirmation from the manufacturer stating the period of support for updates to the Chrome OS for the device.

All devices must be proposed with an EDU Google Chrome Management Console license.

Warranty

We are seeking a quality product from a manufacturer with a reputation for reliability and superior service. The proposal must include a statement of the terms for the warranty on the proposed Chromebooks.

Support

We are particularly interested in a device with domestic-based support call centers and the ability to provide our own support under a self-maintainer plan. For each proposed device you must provide the process by which we will obtain support and the process for submitting a claim under warranty, including all related costs (including up charges for domestic support or shipping charges) for warranty service.

Please also include your application for becoming a self-maintainer and clearly indicate all start-up and annual costs to be a self-maintainer

Shipping

Chromebooks should be packed in shipping cartons or wrapped securely with tracking for delivery of the order. Loosely shrinkwrapping a mound of individual Chromebooks and hoping for the best is not acceptable and any such shipment of Chromebooks will be refused.



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Additional Purchases

With mutual agreement of the Lowndes County Schools and the vendor, the Lowndes County Schools will purchase additional Chrome OS devices at this proposal price through June 2018.

Substitutions

We recognize that manufacturers will on occasion retire and replace specific models. At the sole discretion of the Lowndes County Schools, we will accept substitution of a Chrome OS device with one from the same manufacturer that meets or exceeds the specifications of the discontinued model at the same or lesser cost.

Requests for Bids

The Lowndes County Schools is also soliciting bids for any or all of the following items. We will accept no substitutes for these items. Vendors may submit sealed bids for any or all of these items.

Cart RFB– Middle School project

We are soliciting bids for 30 Aver C30i carts to charge and secure the Chromebooks. Carts may be awarded separately. Bid price must include shipping with liftgate and inside delivery in these quantities to the locations listed below:

11 - Lowndes Middle School, 2379 Copeland Rd, Valdosta, GA 31601

10 -Hahira Middle School, 101 S Nelson St, Hahira, GA 31632

9 -Pine Grove Middle School, 4159 River Rd, Valdosta, GA 31605

Cases

We are soliciting bids for 800 MAX Zip Sleeve 11" Bag (Black) cases MC-ZS-GEN-11-BLK. Delivery will be to one central receiving location.

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June 2017 4GB/32GB “Rugged” Chromebook Proposal Response Sheet

Please specify proposed model with part number	_____
1. Processor. Specify make/model and speed	
2. System memory. (4 GB minimum)	_____ GB
3. Specify amount of storage (32 GB minimum)	_____ GB
4a. Display size (inches) and native resolution. Preferred 11.6” screen	_____ inches; _____ x _____
5. Connectivity. Indicate all supported wireless standards.	
6a. Expected battery life in hours for one charge	_____ hrs
6b. What are the specifications for the battery included in this Chromebook?	_____ cells; _____ WHr
7. Number of USB ports	_____ USB 2.0 _____ USB 3.0
8. Webcam	Specify resolution: _____
9. Mil Specs. Indicate to what standard the device has been tested and list features that make this a more durable Chromebook for an education environment.	Attached? YES NO
10. Describe any features in the construction of this device that would improve the serviceability as discussed below.	Attached? YES NO
11. For how many months will this model Chromebook remain in production, if known?	_____ months
12. Complete specifications, including hard drive capacity, listing of all ports and devices	Attached? YES NO
13. Statement of warranty	Attached? YES NO

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Serviceability.

DESCRIBE any features in the construction of this Chromebook that improves serviceability of the device. Examples would be a separate daughterboard for replacement of easily damaged ports or modular battery design to ease replacement.

Indicate part number and current cost for Chromebook screen, keyboard, touchpad:

Screen

COST: _____ PART #: _____

Keyboard/Touchpad unified assembly

COST: _____ PART #: _____

Keyboard (only if available as separate part)

COST: _____ PART #: _____

Touchpad (only if available as separate part)

COST: _____ PART #: _____

Battery

COST: _____ PART #: _____

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CERTIFICATION OF DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

As required by Executive Order 12549, Debarment and Suspension, and implemented at 28 CFR Part 67, for prospective participants in primary covered transactions, as defined at 28 CFR Part 67, Section 67.510 –

A. The applicant certifies that it and its principals:

(a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by and Federal department or agency;

(b) Have not within a three-year period preceding this application been convicted of or had civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

(c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or Local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and

(d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, Local) terminated for cause or default; and

B. Where the applicant is unable to certify to any of the statements in this certification, he or she shall attach an explanation to this application.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above certification.

1. Business Name and Address:

4. Name and Title of Authorized Representative

5. Signature _____

6. Date _____

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Chromebook 4 GB/32GB “Rugged”

Brand _____ **Model** _____

Part Number _____

\$ _____ Unit Price for the Chromebook

\$ _____ Unit Price for ChromeOS Management Service Only for EDU

\$ _____ Shipping for 840 Chromebooks to Parker Mathis Learning Center, 1500 Lankford Drive, Valdosta, GA 31601

\$ _____ TOTAL FOR 840 CHROMEBOOKS WITH SHIPPING

CART RFB–Middle School Project. Aver C30i charging carts [No substitutes]
Provide costs for carts delivered to each of the following school system locations with liftgate and inside delivery. Check your math.

	QTY	Unit Cost	Delivery	Total
Hahira Middle	10			
Lowndes Middle	11			
Pine Grove Middle	9			
			Grand Total	

Cases

Cost for 800 MAX Zip Sleeve 11" Bag (Black) cases
MC-ZS-GEN-11-BLK _____

Shipping for 800 MAX Zip Sleeve cases MAX1110 _____

Total cost with shipping 800 MAX Zip Sleeve 11" _____

Complete specifications attached? Did you include your references? Did you include discussion of mil spec testing and serviceability?

Signed Certification Statement on Debarment Suspension must be included

Submitted by :

Company Name

Contact Name

Lowndes County Schools – Technology Department

Address

Address

City State Zip

Telephone Number FaxNumber

E-mail address

Signature Date