



**REQUEST FOR PROPOSALS FOR ANTI-VIRUS
Sealed Proposals Due Monday May 1, 2:30 PM**

Lowndes County Schools is requesting proposals for a Next-Gen antivirus and malware solution for our district. Lowndes County Schools presently owns 5400 licenses with current maintenance with Sophos. With the growth of Chromebooks, we are reducing our footprint to 4000 Windows workstations in our environment. We are inviting antivirus solutions, including Sophos and others, to submit proposals for Next-Gen antivirus/anti-malware solution for our district

Sealed written proposals must be received by the school system at the time and place specified. Neither dating of the proposal nor placing in the mail by this date will meet requirements. Proposals must be received on or before the date and time stated. The school system reserves the right to reject any and all bids, to waive any and all formalities, and to accept the proposal that in its judgment will be in the best interest of the system.

These proposals will be evaluated by the Technology Department of the Lowndes County Schools. The department will make a recommendation to the superintendent as to which proposal best meets the needs of our schools and which satisfies the requirements detailed in this packet. While price is important, it will not be the sole determining factor in the selection of a solution. An established history in the education market, positive evaluations by schools submitted as reference, product evaluations from web and price resources, and comparison of the vendors service proposals.

We are looking for a least a one-year pricing with option to renew for additional years. Please offer pricing for both 1-year and 3-year contracts.

Questions and/or requests for additional information should be addressed to Jeff Harrell.

Jeff Harrell, Senior Technology Specialist
jeffharrell@lowndes.k12.ga.us
229-316-1841

PROPOSAL REQUIREMENTS -

As required by Board policy all proposals must be submitted as a sealed proposal. Proposal envelopes must be sealed and reach our office by 2:30 PM on Monday, May 1, 2017. Proposals will be opened in the Board of Education building on Norman Drive.

Envelopes should be returned to the attention of Terri Welden and marked "May 2017 Antivirus RFP." Proposals may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed proposals will be deemed unresponsive and rejected.

All proposals must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

The enclosed response sheet must be used and fully completed.

An officer of the company must sign the proposal response sheet and list the official firm or corporate name.

After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

Vendors must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).

Specifications for Antivirus Security

We require the solution to include license for at least 4000 Windows workstations and 50 Windows Servers

- Prefer Active Directory integrated solutions
- Solution MUST be Enterprise level protection with central management capabilities for all windows workstations
- Ability to deploy through group policies or vendor supplied solution
- Ability to exclude files and directories from real time scans
- Provide protection from browser based threats such as known compromised websites/URLs
- Reporting capabilities on Virus/Malware/Spyware
- Mitigation/Removal if Virus/Malware found
- Protection from
 - Viruses
 - Malware
 - Ransomware (including Polymorphic)
 - Polymorphic Viruses
 - Spyware/Adware
 - Rootkits

Please specify in proposal how reporting will work on devices offsite.

Please specify in proposal how mitigation/removal of Virus/Malware works

Our Current Environment

All the schools are connected back to our Board of Education building with 10Gig fiber connections. Lowndes County Schools would like to distribute client efficiently through group policy deployment or through deployment methods the vendor has available. We would like updates to be pulled from a server located on our premise while onsite, but with the ability to pull updates from the internet when off site. We need these computers to continue to receive updated definition/signature files for these machines to be protected.

Provision for changing license count:

We are a Google Apps for Education Site and with that we have had tremendous growth of Chrome devices over the last several years. Our windows count has dropped some of the last several years and we expect this to continue. Please indicate in proposal if pricing will change in second or third year if we modify the client count. There is a possibility that we may need only 2500-3000 licenses the second year and around 2000 the third year.

Proposal Response Form 1 YEAR
Antivirus Software Due Date May 1, 2017 2:30 PM

Installation and setup cost \$ _____

Client license \$ _____ x4000 = \$ _____

Server license \$ _____ x50 = \$ _____

Other Cost (detailed in proposal response) \$ _____

Total Cost \$ _____

Submitted by

Company Name

Contact Name

Address

Address

City State Zip

Email

Signature

Proposal Response Form 3 YEAR
Antivirus Software Due Date May 1, 2017 2:30 PM

Installation and setup cost	\$ _____
4000 Client license	\$ _____
40 Windows Servers license	\$ _____
Other Cost (detailed in proposal response)	\$ _____
 Total Cost	 \$ _____

Submitted by

Company Name

Contact Name

Address

Address

City State Zip

Email

Signature