



Lowndes County Schools – Technology Department

REQUEST FOR SEALED PROPOSALS FOR CHROMEBOOKS DEVICES LOWNDES COUNTY SCHOOLS

The Lowndes County Schools System is soliciting sealed proposals for 170 enterprise class Chromebooks (screen size 12” to 14”) with the Google Chrome Device Management for EDU license. For this RFP, we are soliciting proposals only from vendors who are authorized to sell both Chrome OS Devices and the Chrome Device Management license. We also are requesting pricing for cases for these devices.

Please read the requirements for the proposal carefully.

Sealed, written proposals must be received by the school system at the time and place specified. Neither dating of the proposal nor placing in mail by this date will meet requirements. Proposals must be received on or before date and time stated. The school system reserves the right to reject any and all bids, to waive any and all formalities, and to accept the proposal or proposals that in its judgment will be in the best interest of the system.

These proposals will be evaluated by the Technology Department of the Lowndes County Schools. The department will make a recommendation to the superintendent as to which proposal best meets the needs of our schools and which best satisfies the requirements detailed in this packet. While price is an important consideration, it will not be the sole determining factor in the selection of a solution. Quality, warranty, and support are other very important considerations. An established history in the education market, past satisfactory experience in the Lowndes County Schools System, positive evaluations by schools submitted as references, product evaluations from web and print resources, and comparison of the vendors’ warranty/service proposals will contribute to the selection of the solution.

Questions and/or requests for additional information should be addressed to Al Rowell.

Al Rowell, Director of Technology
alrowell@lowndes.k12.ga.us
229-316-1864



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PROPOSAL REQUIREMENTS -

As required by Board policy all proposals must be submitted as a sealed proposal. Proposal envelopes must be sealed and reach our office by 2:30 PM on Thursday, March 30, 2017. Proposals will be opened in the Board of Education building on Norman Drive.

Envelopes should be returned to the attention of Terri Welden and marked “March 2017 Chromebook RFP.” Proposals may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed proposals will be deemed unresponsive and rejected.

All proposals must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

The enclosed response sheet must be used and fully completed.

An officer of the company must sign the proposal response sheet and list the official firm or corporate name.

After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

Vendors must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).



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Specifications

We are seeking proposals for enterprise-class Chromebooks with a screen size of 12” to 14” that will be used daily by our instructional staff. Vendors may propose a conventional notebook style Chromebook, a convertible tablet style Chromebook, or both. Build quality will be a prime consideration, as well as overall performance. The device must have touchscreen and also must support Google Play Store and Android apps via Google Chrome OS.

Requirements and preferences

- 4 GB of system memory and minimum 32GB storage
- Support for Android Apps
- Touchscreen
- Manufacturer is a Gartner Enterprise company, such as Dell, HP, IBM/Lenovo., Asus, or Acer
- A manufacturer who provides domestic support and offers a self-maintainer program so that our technicians can order parts and effect repairs locally
- Availability and cost of repair parts

Evaluation

We will consider the following in our evaluation:

- Results of benchmark software
- Performance with Chrome and Android Apps
- Build quality
- Comments of teachers invited to view demos submitted for review
- Third-party product reviews

Demo Units

The Lowndes County Schools System invites vendors to submit demonstration units of their proposed Chrome OS Devices, provided these demonstration units are provided at no cost to the system, including shipping and return shipping. Please note that the system be closed April 3-7, 2017. We intend to make the Chromebooks available for review by our teachers the week of April 10-14. Proposals supported by demo units will receive greater consideration than those without demo units provided. Demo units should be received by no later than Monday, April 10, 2017.



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Security

Include with your proposal the separate, optional, cost for adding to the Chromebooks a permanent tattoo or other fixed or indelible mark identifying the notebook computer as property of the Lowndes County Schools. Ex:



Lowndes County Schools
SPLOST FY2016



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Google Auto-Update Policy

When a device reaches Auto Update Expiration (AUE), it means that the product model is considered obsolete and automatic software updates from Google are no longer guaranteed.

Page: <https://support.google.com/chrome/a/answer/6220366?hl=en>

The Auto-Update Expiration (AUE) will be a critical part of our evaluation. Our preference is that a device will have at least four years until the AUE. For recently-released Chrome OS devices not listed at the Google site, we will require affirmation from the manufacturer stating the period of support for updates to the Chrome OS for the device.

Warranty

We are seeking a quality product from a manufacturer with a reputation for reliability and superior service. The proposal must include a statement of the terms for the warranty on the proposed Chromebook(s).

Support

We are particularly interested in a device with domestic-based support call centers and the ability to provide our own support under a self-maintainer plan. For each proposed device you must provide the process by which we will obtain support and the process for submitting a claim under warranty, including all related costs (including up charges for domestic support or shipping charges) for warranty service.

Please also include your application for becoming a self-maintainer and clearly indicate all start-up and annual costs to be a self-maintainer

Shipping

Your proposal shall clearly indicate any shipping costs.

Cases

We are also soliciting pricing for a sleeve-type case, similar to the Max Cases MAX Zip Sleeve, sized appropriately for the proposed Chromebook.



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Additional Purchases

With mutual agreement of the Lowndes County Schools and the vendor, the Lowndes County Schools will purchase additional Chrome OS devices at this proposal price through July 2018.

Substitutions

We recognize that manufacturers will on occasion retire and replace specific models. At the sole discretion of the Lowndes County Schools, we will accept substitution of a Chrome OS device with one from the same manufacturer that meets or exceeds the specifications of the discontinued model at the same or lesser cost.

Employee Purchase

What provisions will you make for employee purchase of these Chromebooks and at what cost?



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March 2017 Chromebook Proposal Response Sheet

[You may duplicate this sheet if you wish to propose more than one model]

Please specify proposed model with part number	_____
1. Processor. Specify make/model and speed	
2. System memory. (4 GB minimum)	_____ GB
3a. Specify amount of storage and indicate if solid state drive or conventional hard disk drive	_____ GB Please circle HDD SSD
3b. Does the system have a memory slot (ex. SD, microSD) to add storage capacity?	Please circle Yes No Format _____
4a. Display size (diagonal inches) and native resolution.	_____ inches; _____ x _____
5. Connectivity. Indicate all supported wireless standards.	_____
6a. Expected battery life in hours for one charge	_____ hrs
6b. What are the specifications for the battery included in this Chromebook?	_____ cells; _____ WHr
7. Number of USB ports	_____ USB 2.0 _____ USB 3.0 _____ USB C
8. Webcam	Specify resolution: _____
9. For how many months will this model Chromebook remain in production, if known?	_____ months
10. Complete specifications	Attached? YES NO
11. Statement of warranty	Attached? YES NO



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[You may duplicate this sheet if you wish to propose more than one model]

Chromebook

Brand _____ Model _____

Part Number _____

\$ _____ Unit Price for the Chromebook

\$ _____ Unit Price for Google Chrome Device Management for EDU license

\$ _____ Unit cost for optional tattoo/screenprint/security solution. Attach description of the process and any set up costs for permanently marking the Chromebook prior to shipping.

\$ _____ Shipping for 170 Chromebooks to Parker Mathis Learning Center, 1500 Lankford Drive, Valdosta, GA 31601

Case

Brand _____ Model _____

\$ _____ Unit Price for the proposed case

\$ _____ Shipping for 170 cases to Parker Mathis Learning Center, 1500 Lankford Drive, Valdosta, GA 31601



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Submitted by :

Company Name

Contact Name

Address

Address

City

State

Zip

Telephone Number

Fax Number

E-mail address

Signature

Date