



Lowndes County Schools – Technology Department

REQUEST FOR SEALED PROPOSALS FOR DESKTOP AND LAPTOP COMPUTERS LOWNDES COUNTY SCHOOLS

The Lowndes County Schools System is soliciting sealed proposals for new (not refurbished) desktop and laptop computers. For this RFP, we are soliciting proposals from vendors who can provide enterprise class computers from a manufacturer within the Gartner Group classification of “Enterprise Tier.” We expect that “enterprise class” hardware will maintain a consistent set of components over the production cycle of the computers. You will specify the anticipated production cycle for all models proposed.

Please read the requirements for the proposal carefully.

We realize that desktop and laptop computers vary in their capabilities and specifications. At the same time, we have established certain minimum specifications for the computers you will propose. Please read carefully the table of minimum specifications and respond to each requirement. As we evaluate these proposals, we will carefully check to make sure that these minimum requirements have been met. If your proposal does not clearly indicate your compliance with our specifications, we may eliminate your proposal from consideration.

We intend initially to purchase 284 desktop computers (in two different configurations) and 10 laptop computers. Minimum specifications are detailed in this document. For these computers, we are specifying Intel Core i5 and i7 7th gen processors. We will not consider proposals for AMD or any other processor aside from those specified. We are requesting pricing with Windows 10 operating system. We will upgrade these to Windows 10 Edu 64-bit under the system’s Microsoft EES agreement. The hardware must support and have current drivers for this Windows 10 Edu 64-bit operating system.

We are searching for a vendor who not only supplies a quality product, but who also provides service and support. Our preference will be for a vendor with established full-time service staff in Georgia or North Florida.

Sealed, written proposals must be received by the school system at the time and place specified. Neither dating of the proposal nor placing in mail by this date will meet requirements. Proposals must be received on or before date and time stated. The school system reserves the right to reject any and all bids, to waive any and all formalities, and to accept the proposal or proposals that in its judgment will be in the best interest of the system.

These proposals will be evaluated by the Technology Department of the Lowndes County Schools. The department will make a recommendation to the superintendent as to which proposal best meets the needs of our schools and which best satisfies the requirements detailed in this packet. While price is an important consideration, it will not be the sole determining factor in the selection of a solution. Quality, training, warranty, and support are other very important considerations. An established history in the education market, past satisfactory experience in the Lowndes County Schools System, positive evaluations by schools submitted as references, product evaluations from web and print resources, and comparison of the vendors’ service proposals will contribute to the selection of the solution.

Questions and/or requests for additional information should be addressed to Al Rowell.

Al Rowell, Director of Technology
alrowell@lowndes.k12.ga.us
229-316-1864



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PROPOSAL REQUIREMENTS -

As required by Board policy all proposals must be submitted as a sealed proposal. Proposal envelopes must be sealed and reach our office by 2:30 PM on Thursday, March 30, 2017. Proposals will be opened in the Board of Education building on Norman Drive.

Envelopes should be returned to the attention of Terri Welden and marked "March 2017 Computer Proposals." Proposals may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed proposals will be deemed unresponsive and rejected.

All proposals must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

The enclosed response sheet must be used and fully completed.

An officer of the company must sign the proposal response sheet and list the official firm or corporate name.

After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

Vendors must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).



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Laptop Accessories

Proposals will include pricing for docking stations, monitors, and cases. Monitors must connect to the proposed docking station via DisplayPort or DVI, enabling extended desktop to an XGA projector. Monitor must have a screen size of at least 22" and support a resolution of at least 1920 x 1080.

Demo Units

The Lowndes County Schools System invites vendors to submit demonstration units of their proposed computers and laptops, provided these demonstration units are provided at no cost to the system, including shipping and return shipping. Demo units must be received no later than April 12, 2017. Please note we will be closed for spring break the week of April 3-7.

Warranty and Support

We are seeking a quality product from a manufacturer with a reputation for reliability and superior service. All computers must include a three-year warranty for parts and labor. The manufacturer should have an established support website that includes access to drivers and troubleshooting information including this model and previous models of laptop computers from over the past three years. Ideally, the support site will have the capability of entering a serial number (or model number) to be directed to the drivers for the specific computer.

With your proposal, you must include a statement of how problems will be resolved. Your statement must include, at a minimum:

- How will support requests be entered, whether through the web or through phone service representatives?
- What provision will you make and at what cost to the Lowndes County School System to train our staff to be maintainers?
- Will service be performed onsite by a company representative?
- What is the guaranteed response time to resolve a support issue?

Self-Support Agreements

With your proposal also include information on how our technicians can be certified to maintain the computers we purchase. Include any fees and/or test requirements. Also describe the schedule for reimbursement (if any) for our staff performing service on the computers.

Additional Purchases

With mutual agreement of the Lowndes County Schools and the vendor, the Lowndes County Schools will purchase additional computers at this proposal price through July 2019.

Substitutions

We recognize that manufacturers will on occasion retire and replace specific models. At the sole discretion of the Lowndes County Schools, we will accept substitution of a computer with one from the same manufacturer that meets or exceeds the specifications of the discontinued model at the same or lesser cost.

Value-Added Considerations

If your proposal includes value-added considerations—such as waived self-support fees or bonus computers, please list those labeled as Value Added Considerations and attach with your completed Proposal Response form.



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March 2017 Computer Proposal Response Sheet

Please confirm all calculations are correct.

Pricing with Windows 10 OS and three-year warranty for parts and labor					
Quantity	Description	Price	Extended	Shipping	Total
200	Teacher				
84	PLTW				
10	Laptop Computer				
10	Laptop Dock				
10	Laptop Case				
10	Monitor				
TOTAL					

____ I have included the expected end of production date for each proposed model.

____ All computers proposed have a minimum of three-year parts and labor warranty.

____ Proposal includes detailed information on the Lowndes County Schools becoming a self-maintainer with all costs and a schedule of reimbursements for services.

Submitted by:

Company Name

Contact Name

Address

Address

City State Zip

Telephone Number Fax Number

E-mail address

Signature Date

	<p>The Lowndes County School System is soliciting proposals for computer desktops and workstations. All proposed systems will meet or exceed these requirements and include a minimum three-year parts and labor warranty.</p>		
Configuration	Teacher	PLTW	Laptop
Quantity	200	84	10
Display	Min 22" Flat Panel. Min resolution 1920x1080	Min 22" Flat Panel. Min resolution 1920x1080	Min 15" Specify Resolution. Must support a minimum native resolution of 1920x1080
Processor	Minimum - Intel® i5 7th gen Quad Core processor with base frequency of 3.0Ghz(non turbo)	Minimum - Intel® i7 7th gen Quad Core processor with base frequency of 3.0Ghz(non turbo)	Minimum - Intel® i5 7th gen Dual Core processor with base frequency of 2.5Ghz(non turbo)
OS	Windows 10	Windows 10	Windows 10
Chipset	Intel (must specify)	Intel (must specify)	Intel (must specify)
Minimum Memory	8 GB	16 GB	8 GB
Video card	May be integrated. Must support at a minimum two displays, including Display Port/DVI and extended desktop to VGA (for projector)	Minimum 1GB Video card with dual monitor capability. Must be listed on Autodesk site as certified for Autodesk Inventor	Integrated
NIC	Integrated Ethernet 10/100/1000	Integrated Ethernet 10/100/1000	Integrated Ethernet 10/100/1000 AND 802.11 a/g/n (ac preferred)
Solid State Hard Drive	240 GB SSD Min.	500 GB SSD Min.	240 GB SSD Min.
Audio	Integrated	Integrated	Integrated
Optical drive	16X DVD+/-RW SATA	16X DVD+/-RW SATA	DVD+/-RW
USB Ports	Must specify number and type	Must specify number and type	Must specify number and type
Mouse	2-Button Optical Mouse with Scroll	2-Button Optical Mouse with Scroll	Touchpad
Keyboard	Standard 104 Key Keyboard	Standard 104 Key Keyboard	
Speakers	Specify if internal	Specify if speakers integrated into monitor, a monitor sound bar, or internal [Preference: speaker bar with manual volume control and without separate power adapter]	
Case	Tower configuration (mini or mid)	Tower configuration (mini or mid)	Laptop
Microsoft Office	System Will Provide	System Will Provide	System Will Provide
Antivirus	System Will Provide	System Will Provide	System Will Provide
Battery	N/A	N/A	Include information on the battery capacity and also the warranty period for the battery.
Dock			The notebook computer must have the capability to be connected to a single device that connects the computer to video display, network, keyboard, mouse, audio, and USB devices. <u>We prefer a docking solution that supports extended desktop across two displays: a 1600 x 900 or 1920 x 1080 monitor and a standard XGA 1024x768 LCD projector.</u>