



## **REQUEST FOR SEALED Bids FOR CHROME OS DEVICES**

### **REQUEST FOR BIDS FOR CARTS, ACCESSORIES**

#### **LOWNDES COUNTY SCHOOLS**

The Lowndes County Schools System is soliciting sealed bids for pre-qualified Chromebook models with the Google Chrome Education Perpetual License. For this RFP, we are soliciting bids only from vendors who are authorized to sell both Chrome OS Devices and the Chrome Education Perpetual License. We are also soliciting bids for AVerCharge C36i+ carts and written quotes for MAX Zip Sleeve cases and Cyber Acoustics AC-6008 headsets.

**Please read the requirements for the proposal carefully.**

We are soliciting bids for 1940 4GB/32GB rugged learner Chromebooks with Chrome Education Perpetual License. We are requesting pricing for NON-touch, standard clamshell case Chromebooks. Bids are restricted to these pre-qualified Chromebook models with 4 GB RAM and 32 GB storage:

- HP Chromebook 11 G6 EE (3NU58UT)
- Acer Chromebook 11 C732-C6WU (NX.GUKAA.001)
- Dell Chromebook 5190 (non-touch 4GB/32GB)
- Lenovo 100e Chromebook (81ER0002US)

We are soliciting bids for 35 4GB/32GB rugged learner Chromebooks with Chrome Education Perpetual License. We are requesting pricing for convertible, touchscreen Chromebooks with world-facing camera. We will consider pricing for models with or without digitizer support for EMR pen (you may quote both), but must be touchscreen. Bids are restricted to these pre-qualified Chromebook models with 4 GB RAM and 32 GB storage:

- HP Chromebook X360 (2DQ88UT dual camera w/o digitizer, 2DR10UT dual camera w/ digitizer pen, N3350)
- Acer Chromebook Spin 11 R751TN-C5P3 (NX.GNJAA.002)
- Dell Chromebook 5190 2-in-1 (Touchscreen convertible to tablet with world-facing camera 4GB/32GB)
- Lenovo 500e Chromebook - Black (81ES0007US)

We are soliciting separate bids for 45 AVerCharge C36i+ carts. Carts may be awarded separately. Bid price must include shipping with liftgate and inside delivery in the quantities and to the locations indicated in this document.

We also are also soliciting written quotes for Cyber Acoustics AC-6008 headsets and MAX Zip Sleeve 11" cases. We will consider alternative products for headsets and cases with free demo of product.

Sealed, written proposals must be received by the school system on or before date and time stated. Neither dating of the proposal nor placing in mail by this date will meet requirements. The school system reserves the right to reject any and all bids, to waive any and all formalities, and to accept the bid or bids that in its judgment will be in the best interest of the system.

These bids will be evaluated by the Technology Department of the Lowndes County Schools. The department will make a recommendation to the superintendent as to which proposal best meets the needs of our schools and which best satisfies the requirements detailed in this packet. While price is an important consideration, it will not be the sole determining factor in the selection of a solution. Quality, warranty, and support are other very important considerations. An established history in the education market, past satisfactory experience in the Lowndes County Schools System, positive evaluations by schools submitted as references, product evaluations from web and print resources, and comparison of the vendors' warranty/service proposals will contribute to the selection of the solution.

Questions and/or requests for additional information should be addressed to Al Rowell.

Al Rowell, Director of Technology  
alrowell@lowndes.k12.ga.us  
2293161864

## BID REQUIREMENTS

As required by Board policy, all bids must be submitted as sealed bids. Bid envelopes must be sealed and reach our office by 2:30 PM on Thursday, May 3, 2018. Bids will be opened in the Board of Education building on Norman Drive

Envelopes should be returned to the attention of Terri Welden and marked "May 2018 Chromebook Proposals." Proposals may be delivered to 1592 Norman Drive, Valdosta, GA 31601. The system will not be responsible for the premature opening of envelopes not properly addressed and/or marked.

Unsealed proposals will be deemed unresponsive and rejected.

All proposals must be in ink or typewritten. No pencil or erasures (including ink erasures) shall be permitted. Mistakes may be crossed out and correction inserted adjacent. Person signing the bid form must initial corrections in ink.

### **The enclosed response sheets must be used and fully completed.**

An officer of the company must sign the proposal response sheet and list the official firm or corporate name. After the public opening of the bids, the system may require up to thirty (30) working days for review before presenting a recommendation to the superintendent.

Vendors must provide three references, including names, titles, email addresses, and phone numbers, from previous business customers (preferably school systems).

## Requirements and preferences

These factors will carry the most weight in our evaluation of proposals:

- Manufacturer is a Gartner Enterprise company
- Our preference is for a manufacturer who provides domestic support and offers a self-maintainer program so that our technicians can order parts and effect repairs locally.
- For Chromebooks, our preference is for an Intel processor
- Length of time for which updates will be available from Google for the proposed devices

## Demo Units

No demo units will be required from vendors submitting bids. Only pre-qualified Chromebooks listed in this RFP will be considered.

## **Support of Chrome OS and Availability of Google Chrome Education Perpetual License**

All devices must be proposed with a Google Chrome Education Perpetual License. We will review the Auto Update expiration information for each model posted by Google at <https://support.google.com/chrome/a/answer/6220366>

For recently released Chrome OS devices not listed, we will require affirmation from the manufacturer stating the period of support for updates to the Chrome OS for the device.

## **Warranty**

We are seeking a quality product from a manufacturer with a reputation for reliability and superior service. The proposal must include a statement of the terms for the warranty on the proposed Chromebooks.

## **Support**

We are particularly interested in a device with domestic based support call centers and the ability to provide our own support under a self-maintainer plan. For each proposed device you must provide the process by which we will obtain support and the process for submitting a claim under warranty, including all related costs (including up charges for domestic support or shipping charges) for warranty service.

Please also include your application for becoming a self-maintainer and clearly indicate all startup and annual costs to be a self-maintainer.

## **Shipping**

Chromebooks should be packed in shipping cartons or wrapped securely with tracking for delivery of the order. Loosely shrink wrapping a mound of individual Chromebooks and hoping for the best is not acceptable and any such shipment of Chromebooks will be refused.



## **Additional Purchases**

With mutual agreement of the Lowndes County Schools and the vendor, the Lowndes County Schools will purchase additional Chrome OS devices at this proposal price through June 2019.

## **Substitutions**

We recognize that manufacturers will on occasion retire and replace specific models. At the sole discretion of the Lowndes County Schools, we will accept substitution of a Chrome OS device with one from the same manufacturer that meets or exceeds the specifications of the discontinued model at the same or lesser cost.

## **Carts and Accessories**

The Lowndes County Schools is also soliciting bids for any or all of the following items. We will accept no substitutes for these items. Vendors may submit sealed bids for any or all of these items.

### **Charging carts**

We are soliciting bids for 45 AVerCharge C36i+ carts to charge and secure the Chromebooks. Carts may be awarded separately. Bid price must include shipping with liftgate and inside delivery in these quantities to the locations listed below:

- 10 - Hahira Middle School, 101 S Nelson St, Hahira, GA 31632
- 11 - Lowndes Middle School, 2379 Copeland Rd, Valdosta, GA 31601
- 9 - Pine Grove Middle School, 4159 River Rd, Valdosta, GA 31605
- 15 - Lowndes High School, 1606 Norman Drive, Valdosta, GA 31601.

### **Cases**

We are soliciting written quotes for 2250 MAX Zip Sleeve 11" Bag (Black) cases with shoulder strap MC-ZS-GEN-11-BLK. Delivery will be to one central receiving location. We will accept pricing for alternative cases with demo unit. Case must have a visible pocket for inserting a name label.

### **Headsets**

We are soliciting written quotes for 1000 Cyber Acoustics AC-6008 headset with single 3.5mm plug. Delivery will be to one central receiving location.

CERTIFICATION OF DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

As required by Executive Order 12549, Debarment and Suspension, and implemented at 28 CFR Part 67, for prospective participants in primary covered transactions, as defined at 28 CFR Part 67, Section 67.510 –

A. The applicant certifies that it and its principals:

(a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by and Federal department or agency;

(b) Have not within a three-year period preceding this application been convicted of or had civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or Local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

(c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or Local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and

(d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, Local) terminated for cause or default; and

B. Where the applicant is unable to certify to any of the statements in this certification, he or she shall attach an explanation to this application.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above certification.

1. Grantee Name and Address:

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4. Name and Title of Authorized Representative

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5. Signature \_\_\_\_\_

6. Date \_\_\_\_\_

## Bid Response Sheet

### Chromebook 4 GB / 32 GB

Manufacturer \_\_\_\_\_

Model \_\_\_\_\_

Part Number \_\_\_\_\_

INCLUDE SPECIFICATIONS SHEET FOR EACH MODEL PROPOSED, including RAM, Storage, Processor, screen specifications, port type and counts.

\$ \_\_\_\_\_ Unit Price for the Chromebook

\$ \_\_\_\_\_ Unit Price for the Google Chrome Education Perpetual License

\$ \_\_\_\_\_ TOTAL SHIPPING 1940 Chromebooks to Parker Mathis Learning Center, 1500 Lankford Drive, Valdosta, GA 31601

### Convertible Chromebook 4 GB / 32 GB

Manufacturer \_\_\_\_\_

Model \_\_\_\_\_

Part Number \_\_\_\_\_

INCLUDE SPECIFICATIONS SHEET FOR EACH MODEL PROPOSED, including RAM, Storage, Processor, screen specifications, port type and counts.

\$ \_\_\_\_\_ Unit Price for the Chromebook

\$ \_\_\_\_\_ Unit Price for the Google Chrome Education Perpetual License

\$ \_\_\_\_\_ TOTAL SHIPPING 35 Chromebooks to Parker Mathis Learning Center, 1500 Lankford Drive, Valdosta, GA 31601

AverCharge C36i+ Charging Carts [No substitutes]

Provide costs for carts delivered to each of the following school system locations with liftgate and inside delivery. Extended = Quantity x Unit Cost. Check your math!

	QTY	Unit Cost	Extended	Delivery	Total
Hahira Middle	10				
Lowndes Middle	11				
Pine Grove Middle	9				
Lowndes High	15				
				Grand Total	

**Cases**

We are soliciting written quotes for 2250 MAX Zip Sleeve 11" Bag (Black) cases with shoulder strap MC-ZS-GEN-11-BLK. Delivery will be to one central receiving location. We will accept pricing for alternative cases with demo unit. Case must have a visible pocket for inserting a name label.

Case model \_\_\_\_\_

Total cost 2250 cases \_\_\_\_\_

Include formal written quote in your submission with unit cost and shipping charges

**Headsets**

We are soliciting written quotes for 1000 Cyber Acoustics AC-6008 headsets with single 3.5mm plug. Delivery will be to one central receiving location.

Case model \_\_\_\_\_

Total cost 1000 headsets \_\_\_\_\_

Include formal written quote in your submission with unit cost and shipping charges

Complete specifications attached?

Did you include your references?

Signed Certification Statement on Debarment Suspension must be included

Submitted by: \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_



Address: \_\_\_\_\_  
\_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email address: \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_